

Senior Manager, Corporate Engagement

Full-time | Reports to Director of Growth | Location flexible

WeForest is seeking a purpose-driven and experienced **Senior Manager, Corporate Engagement** to lead and grow our partnerships with companies committed to **climate, nature, and community impact**. Corporate funding has consistently been our largest income stream, and we are looking to further nurture this competitive advantage by strengthening our value to the private sector.

The ideal candidate brings deep experience from the **climate and nature-based solutions sector**, with a strong track record in **corporate fundraising, large account management, and sustainability partnerships**. You are confident engaging on topics such as **Science-Based Targets (SBTi)**, **nature-positive strategies**, and carbon-related climate solutions.

In this role, you will:

- Drive WeForest's corporate engagement strategy and secure new high-impact partnerships
- **Manage and grow our largest corporate accounts**, ensuring long-term value and alignment
- Lead a **motivated and collaborative team** of corporate partnership professionals
- Collaborate closely with **Marketing** on lead generation, campaigns, and tailored outreach
- Co-create compelling, science-based offerings with in-country teams that align with corporate ESG goals
- Represent WeForest externally with professionalism, integrity, and strategic vision

If you're passionate about accelerating corporate action for nature and climate, and ready to lead within one of the most respected NGOs in the space—this is your opportunity to grow with purpose.