

## Senior Project Developer

WeForest asbl/vzw (non-profit)  
Position based in Belgium  
Full-time contract

### CONTEXT

WeForest is an international non-profit association headquartered in Belgium and with current projects in Brazil, Ethiopia, India, Tanzania, and Zambia. Its mission is to advance innovative, scalable and lasting solutions to restore forest and landscapes for the climate, the people and the planet.

Our aim is to demonstrate, through the restoration of entire regions, that well-planned reforestation can be the solution to today's biggest challenge: climate change. We promote Forest and Landscape Restoration best practices and have created a movement, engaging international brands and their millions of customers to act.

Our activities are expanding at a fast pace and to develop capacity we are urgently looking for a New Project Developer. The position reports to the CEO and works in close collaboration with the Directors of Global Programs, Science, Sponsoring & Communication and Finance.

### JOB PURPOSE

Grow a global pipeline of forest restoration or conservation project opportunities, leading and coordinating numerous internal and external contributors, through pre-feasibility, feasibility up to the development phase. For that, you will have to drive the selection process to deliver a limited number of scalable, high potential projects with relevant livelihood activities; with or without carbon certification.

### POSITION WITHIN WEFORREST

Under the leadership of the CEO, this critical position for WeForest reports to the 'Project Selection Committee'.

### MAIN RESPONSIBILITIES

#### Grow a global pipeline of project opportunities

- Search and nurture project opportunities (directly or through our teams and partners)
- Mobilize expertise (internally and externally)
- Analyse potential and prioritize

#### Articulate the potential

- Gain understanding for the WeForest needs, project contexts and stakeholder needs
- Enrich project substance and articulate into concepts
- Conduct partners' due diligence and relationship development

#### Lead the development phase

- Lead project scoping, design and formulation (technical and financial) with inputs from team, experts and partners
- Facilitate project documentation, budget review and approval by management committee
- Develop project partnerships agreement
- Handover project to operations

#### Proactively report on progress

- Document steps, risk and opportunities for Project Selection Committee
- Manage planning and approval processes for each phase for efficient and swift decision making

### REQUIRED SKILLS & QUALIFICATIONS

- Outstanding track record in developing projects
- Experience in our industry (forestry and carbon certification)
- Work experience in Africa, South America or Asia

- Proven talent to drive planning, reporting and respect tight deadlines
- Proactive and hands-on: leadership in making things happen
- Strong interpersonal, facilitation and communication skills, clearly a team player
- Fluent spoken and written English. Other languages (French, Spanish, Portuguese or some Asian languages) are a big plus
- Flexibility to travel regularly

#### **HOW TO APPLY**

Please send applications in English to [recruitment@weforest.org](mailto:recruitment@weforest.org) with your CV, a motivation letter and the contact of 2 recent references by October 31<sup>st</sup>, 2021. Due to the anticipated high number of applicants, only shortlisted candidates will be contacted for an interview. We thank you in advance for your interest.