



## Job description

### Director Accelerator

WeForest vzw (non-profit)  
Position based in Belgium, The Netherlands or France  
Full-time employee contract.

WeForest is creating a new position to drive special initiatives and contribute to the scaling of our impact towards the global SDG's. You will join our agile, passionate and professional management team and report to the CEO, based in Brussels. Special initiatives will include public grant applications, large contract coordination or supporting project teams develop regional and thematic strategies.

#### Organization Info

Founded 2009

[About Us](#)

**Mission:** building upon corporate and scientific partnerships, WeForest empowers communities to sustainably advance and implement innovative, high-standard, scalable and lasting solutions to restore forest landscapes.

**Programs:** WeForest is a Belgium-based non-profit organization, which works with communities and local partners to develop scalable Forest Landscape Restoration projects mostly in tropical regions to sustain nature's diversity, benefit our climate, and support human well-being. Since 2009 we have grown very fast: after having restored 22,000ha, we recently developed a project capacity to reach 85,000ha (100 million trees) by 2024.

#### Areas of Responsibility

##### Internal

- Develop and nurture a strong alignment with the CEO and the entire management team.
- Support the CEO in refining the strategy and translating it into action plans for all departments, considering business needs, market trends, and industry best practices.
- Has responsibility for mobilising **special initiatives from inception to delivery**, for example:
  - Acting as a facilitator for project teams to articulate and pitch ambitious regional programs.
  - Developing strategic partnerships and consortia
  - Driving grant application process
  - Coordinating large contract development with team and client inputs.

##### External

- Represents WF in international consortia brought together for large public grant applications
- Facilitates the coordination of WF large contracts with the client
- Participates in selected industry networks.
- Represents WF at external events and meetings
- Performs other duties as assigned.

#### Educational Background

A Bachelor's degree is required, a Master's degree in a related field (e.g. Business, Legal) is preferred.

#### Skills/Experience

- 10+ years experience as a successful entrepreneur in business with a track record in project initiation and successful delivery.
- Experience in fundraising and client relationship management, demonstrating strong negotiation skills
- Commercial skills, good business sense and ability to identify and seize opportunities in a challenging and competitive market environment is an asset
- Exceptional analytical, quantitative and problem-solving capabilities with an ability to grasp the strategic outlook.
- Ability to work well in a small international, multicultural and cross-functional team. Enjoys mentoring team members that might not have a direct reporting line.
- Strong communications and collaboration skills. Dynamic and alignment-building with internal stakeholder groups.



- Ability to operate with independence and under pressure, to meet deadlines and commitments.
- Experience in our field.
- English native speaker or proven fluency – preferred second language French.

### How to Apply

Please send your complete application to [recruitment@weforest.org](mailto:recruitment@weforest.org) (mentioning the job title in the subject of the email) which must include your CV, a motivation letter, 2 recent referees (who will only be contacted after selection stage).

The position will remain open until a suitable candidate is selected.